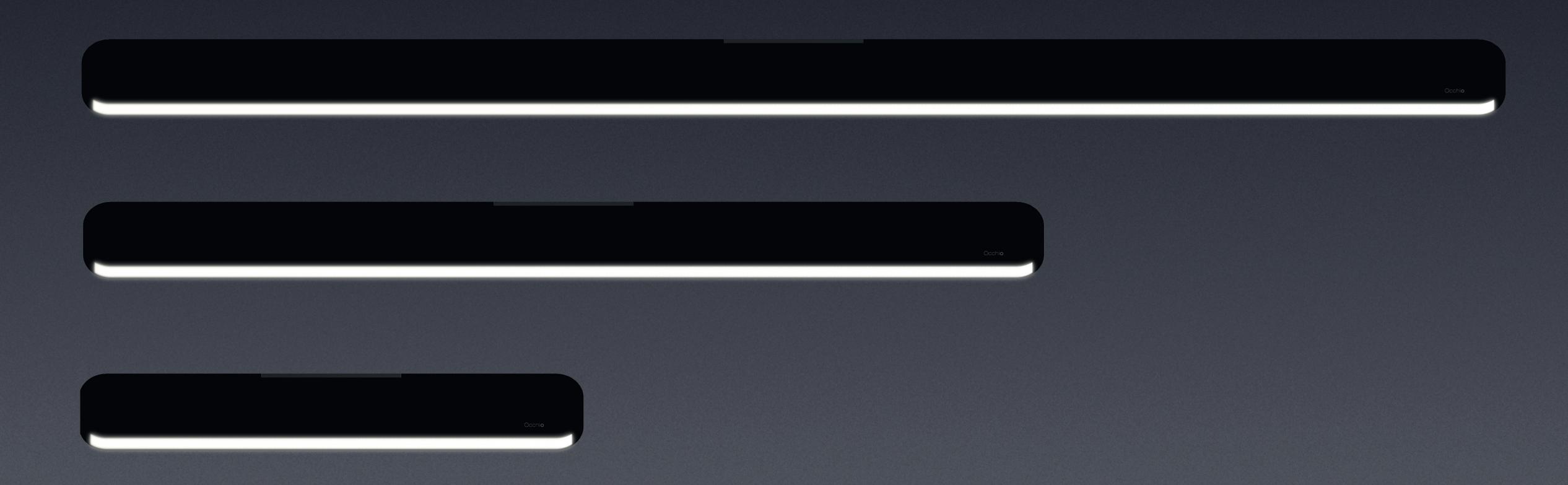
Mito linear

the new form of light



Mito linear is the logical extension of the iconic Mito series.

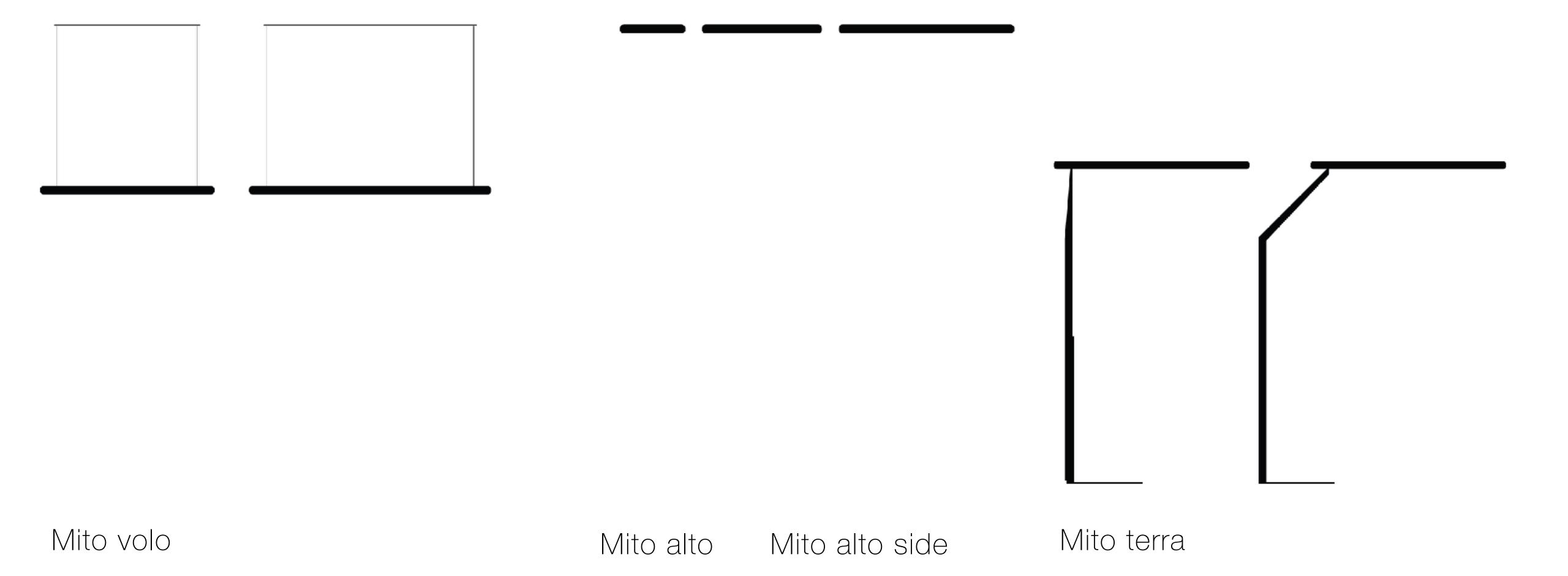
It transfers the design claim and the extraordinary lighting quality of Mito in brand new application areas in the residential and contract sector.

With its comprehensive concept and innovative features Mito linear enables new forms of holistic lighting design.





Mito linear Occhio



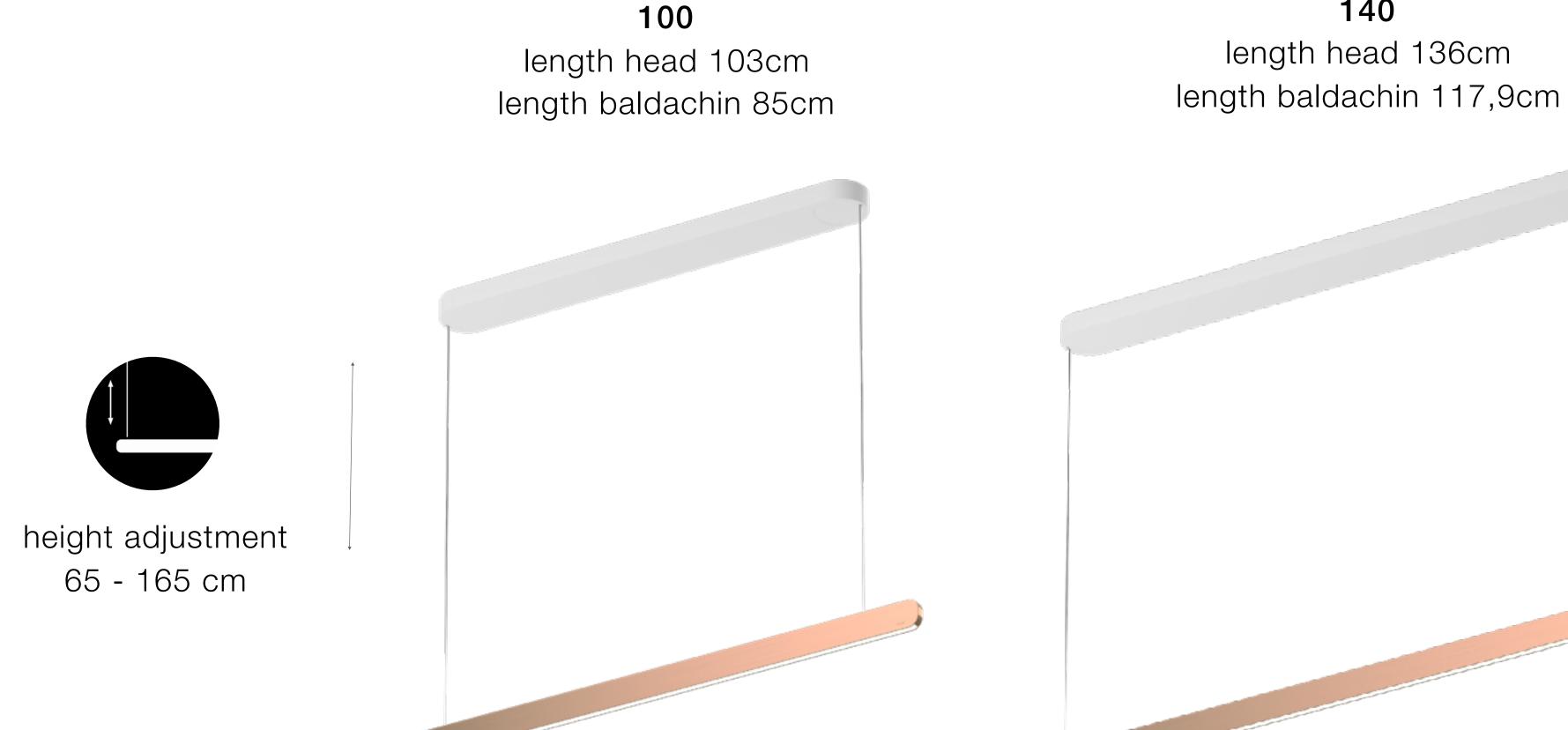




## Mito volo var up 100 / 140

100 - 45W (3.400lm)

140 - 60W (4.500lm)



140

# Mito volo fix up 100 / 140

100 - 45W (3.400lm)

140 - 60W (4.500lm)

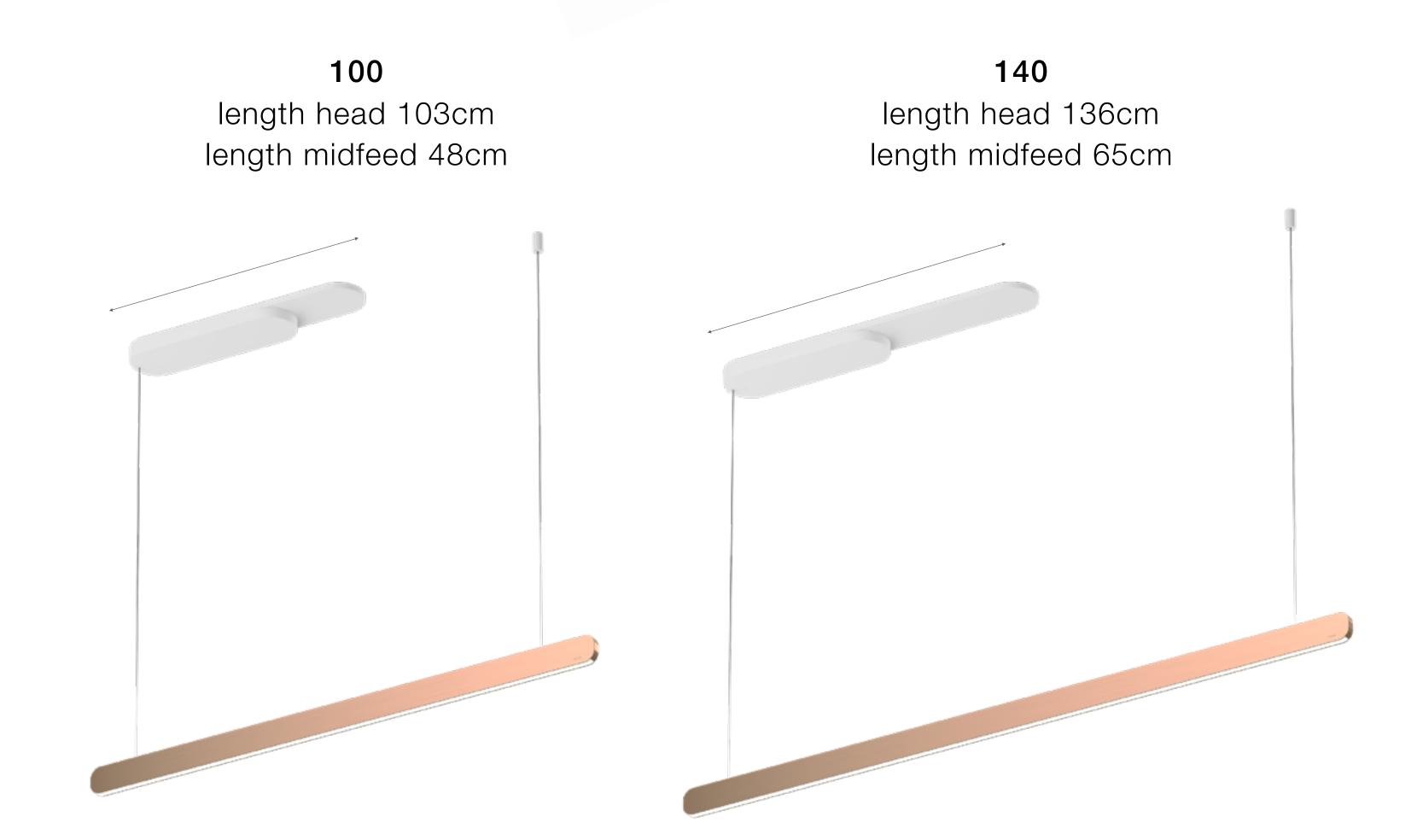
# 140 100 length head 136cm length head 103cm length baldachin 33cm length baldachin 33cm

# Mito volo fix up midfeed 100 / 140

Occhio

100 - 45W (3.400lm)

140 - 60W (4.500lm)



## Mito volo fix flat 100 / 140

100 - 45W (3.400lm)

140 - 60W (4.500lm)



#### Mito volo features



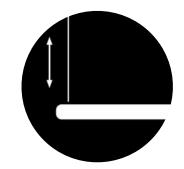
phase-dimmable (no touchless control/ color tune)



Occhio air (optional)



DALI controlable (optional)



height adjustable (var up)



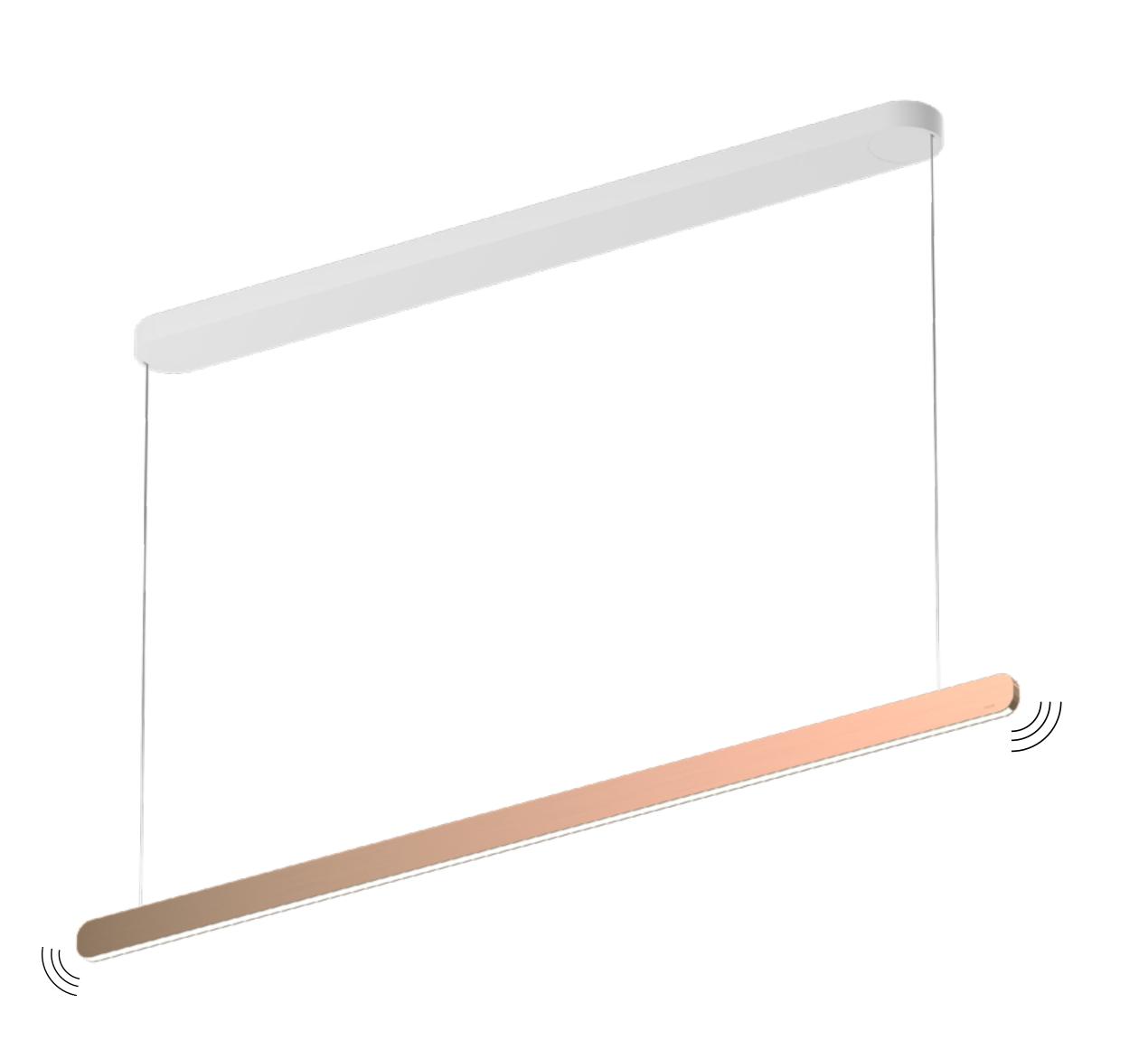
»touchless control«



»up down
fading«

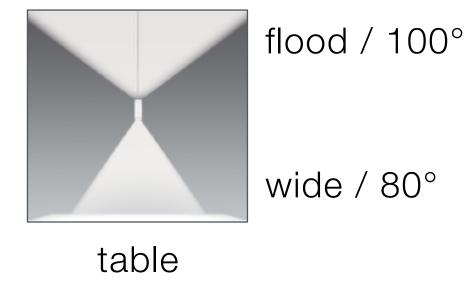


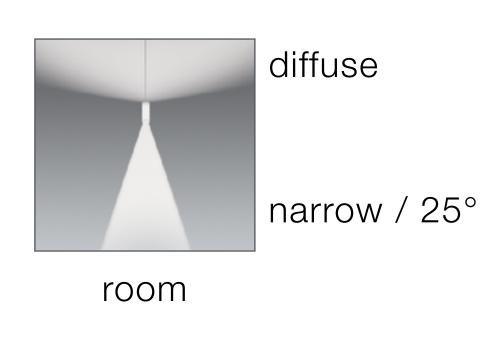
»color tune«

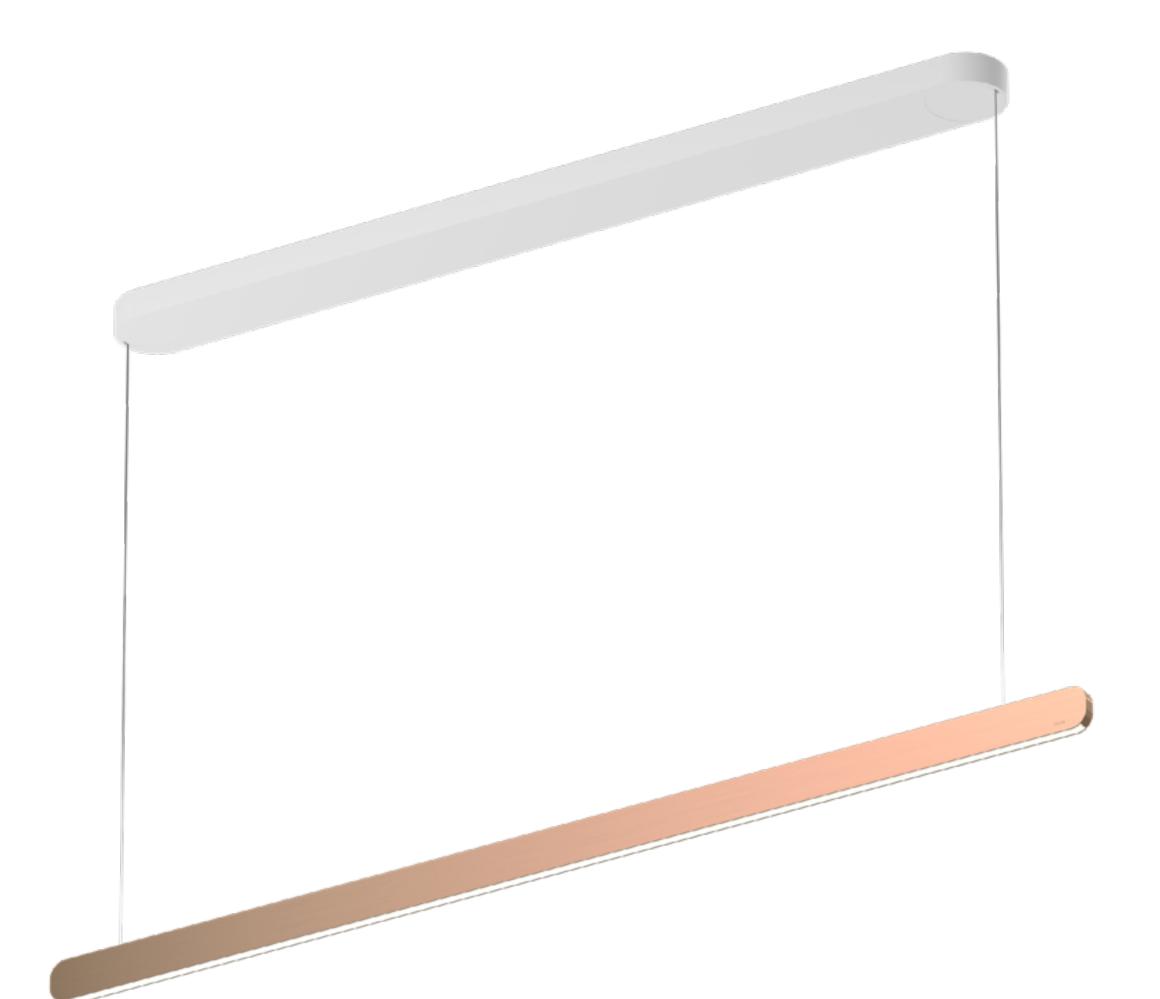


# Mito volo light



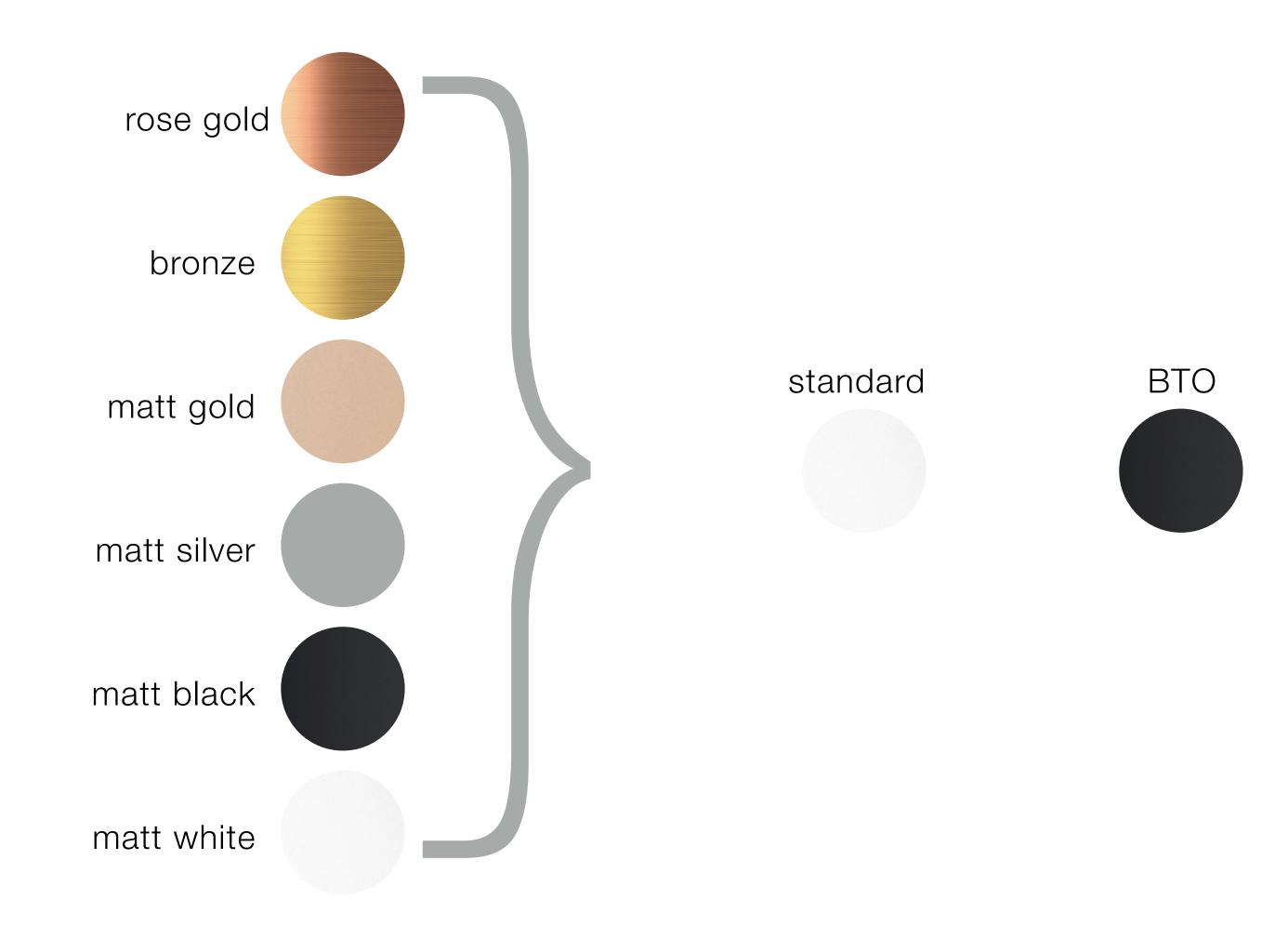






## Mito volo surfaces

head baldachin





Mito alto

# Mito alto **up** 40 / 70 / 100

Occhio

40 - 15W (1.000lm)

70 - 30W (2.000lm)

100 - 45W (2.900lm)

**40** length 37cm **70** length 70cm

100 length 103cm

height 5cm, width 2cm

## Mito alto **flat** 40 / 70 / 100

Occhio

40 - 15W (1.000lm)

70 - 30W (2.000lm)

100 - 45W (2.900lm)

**40** length 37cm **70** length 70cm

100 length 103cm

height 3cm, width 2cm

## Mito alto features



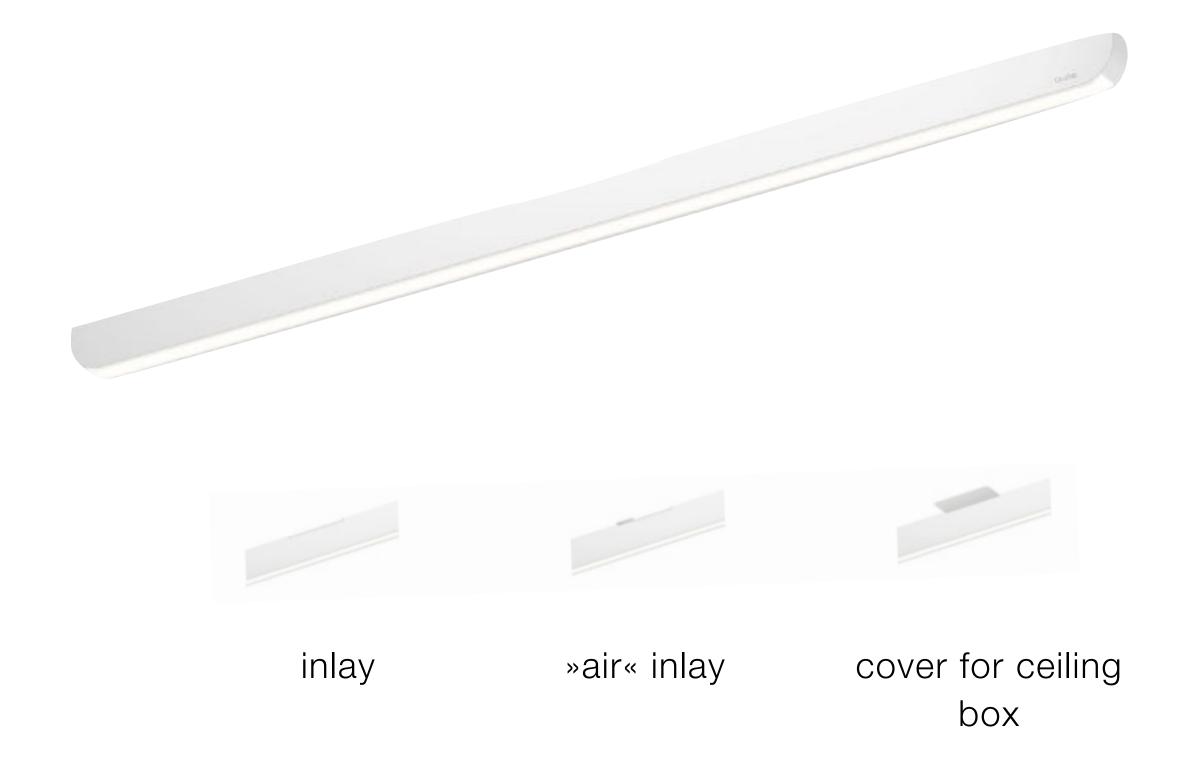




Occhio air (optional)







# Mito alto light

## Occhio









wide / 80°



## Mito alto **side** 40 / 70 / 100

Occhio

40 - 15W (800lm)

70 - 30W (1.500lm)

100 - 45W (2.200lm)

4070100length 38cmlength 71cmlength 104cm

height 5cm, width 2cm

### Mito alto side features







Occhio air (optional)







# Mito alto side light

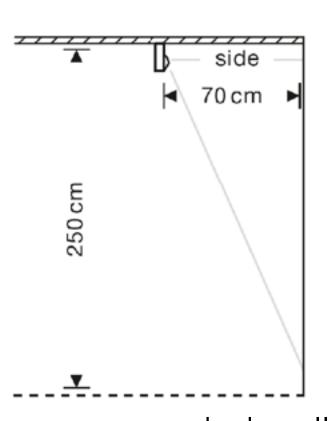
#### Occhio





wallwash

side



recommended wall distance: approx. 70cm at 250cm room height approx. 85cm at 300cm room height

#### Mito alto surfaces







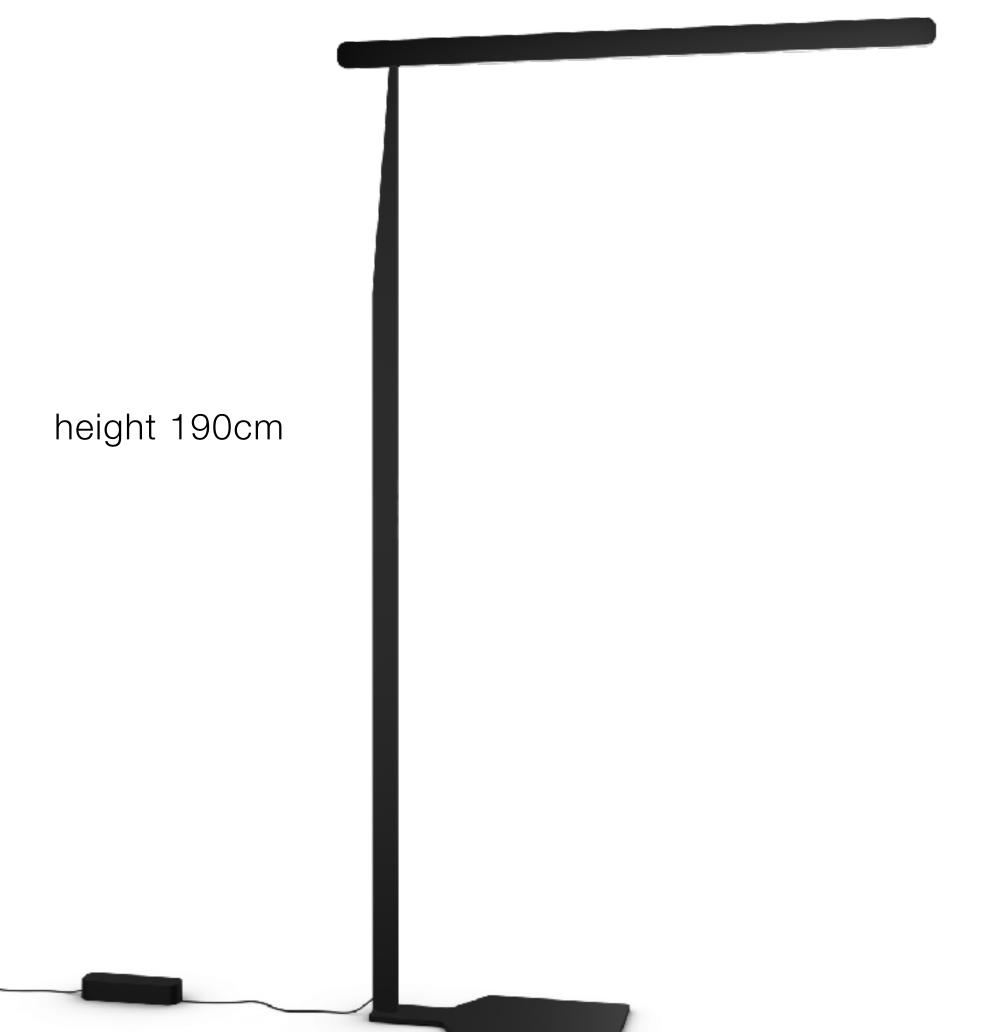
### Mito terra fix 190

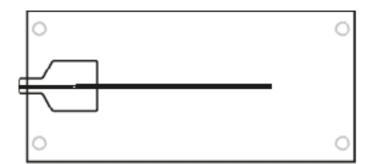
70W - 5.300lm (black matt, white matt, silver matt, gold matt)

56W - 4.200lm (rose gold, bronze)

length head 115,6cm





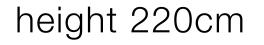


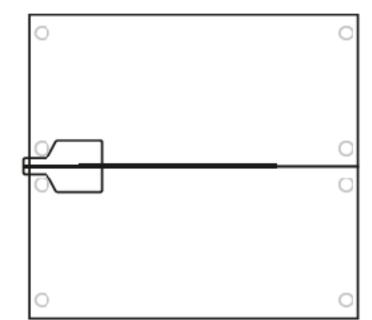
### Mito terra fix 220

70W - 5.300lm (black matt, white matt, silver matt, gold matt)

56W - 4.200lm (rose gold, bronze)







#### Mito terra var

70W - 5.300lm (black matt, white matt, silver matt, gold matt)

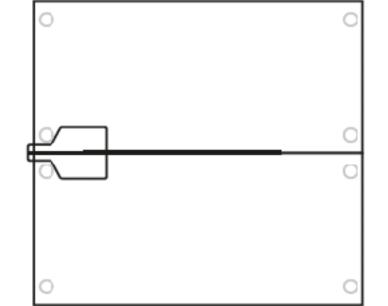
56W - 4.200lm (rose gold, bronze)

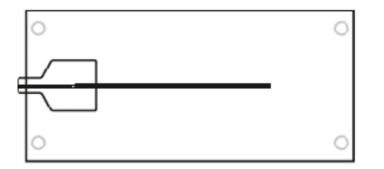
length head 115,6cm





also for the application at height-adjustable tables





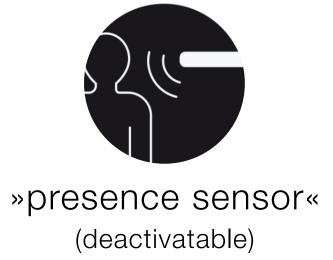
70W - 5.300lm (black matt, white matt, silver matt, gold matt)

56W - 4.200lm (rose gold, bronze)

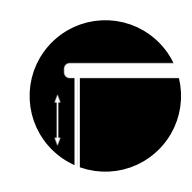


#### Mito terra features









height adjustable (terra var)



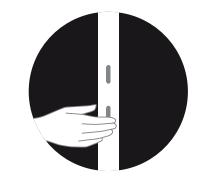
»touchless control«



»up down
fading«



»color tune«

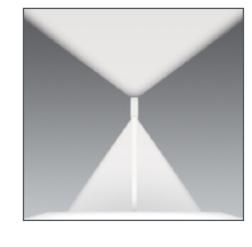


»body sensor«



# Mito terra light





flood / 100°

wide / 80°



## Mito terra surfaces

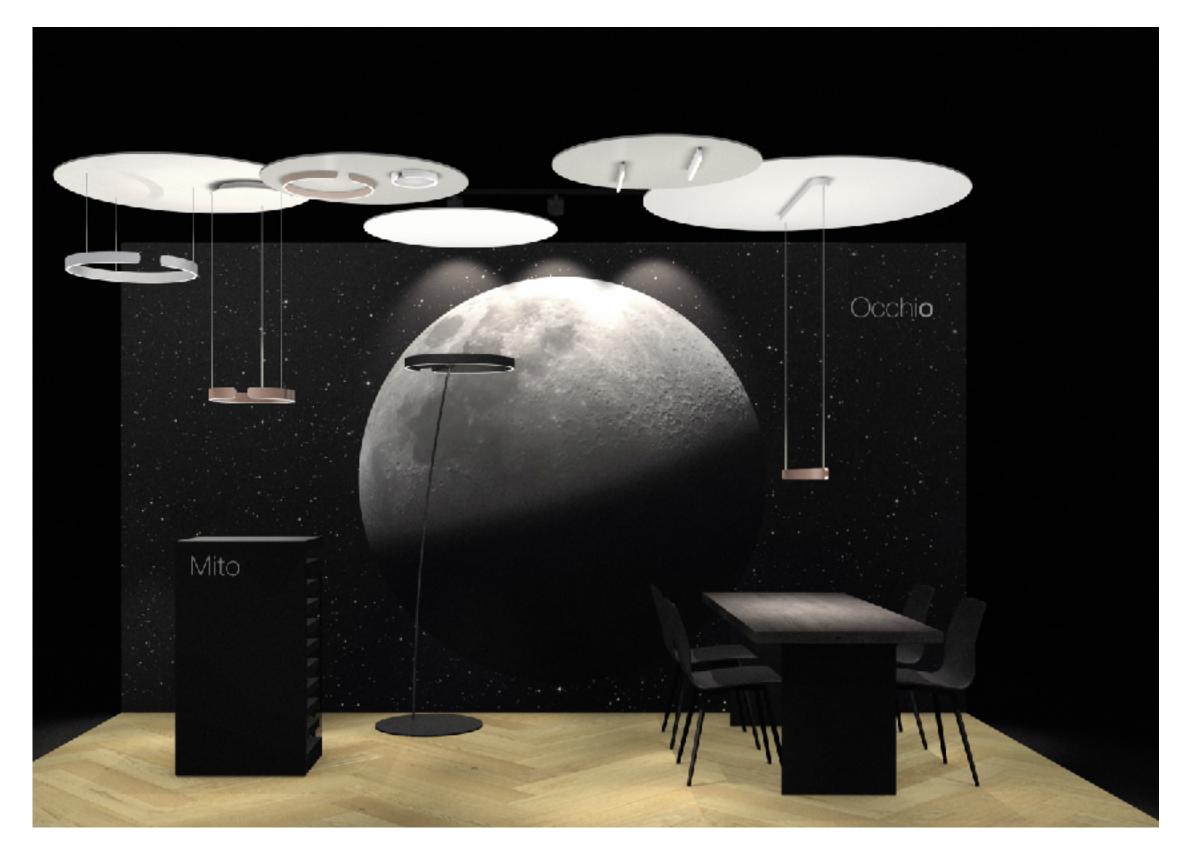




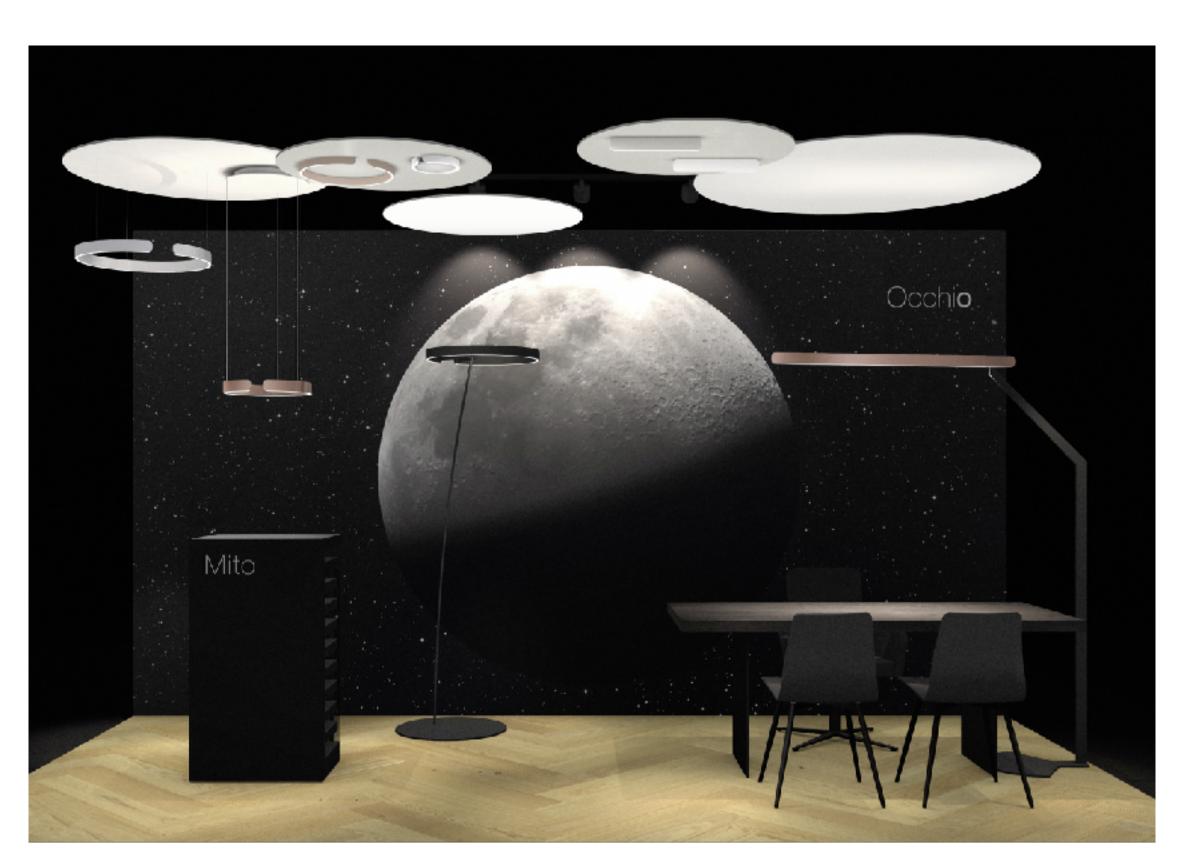
# PoS integration



## shop/studio+X



Occhio satellite + X home



Occhio satellite + X office

# point + X



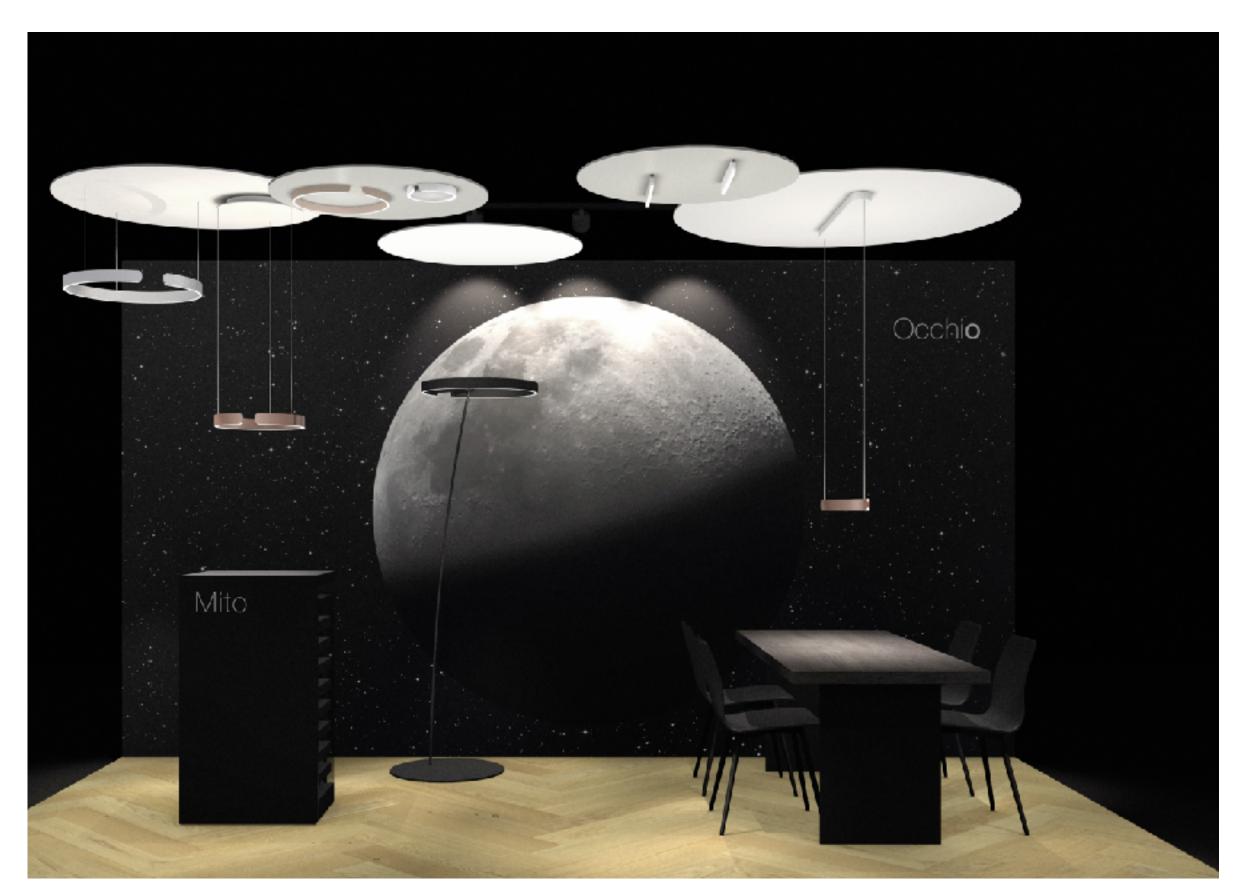
Occhio point +X premium

# spot + X



Occhio spot + X advanced

## POS Rollout Occhio



Occhio spot + X advanced

The PoS rollout of Mito linear will start at the end of February.

If you have already ordered Mito linear for your showroom, our PoS team will contact you shortly to arrange an installation date.

You haven't yet ordered Mito linear as an addition to your exhibition? Please contact our sales manager as soon as possible for a consultation.

# tools

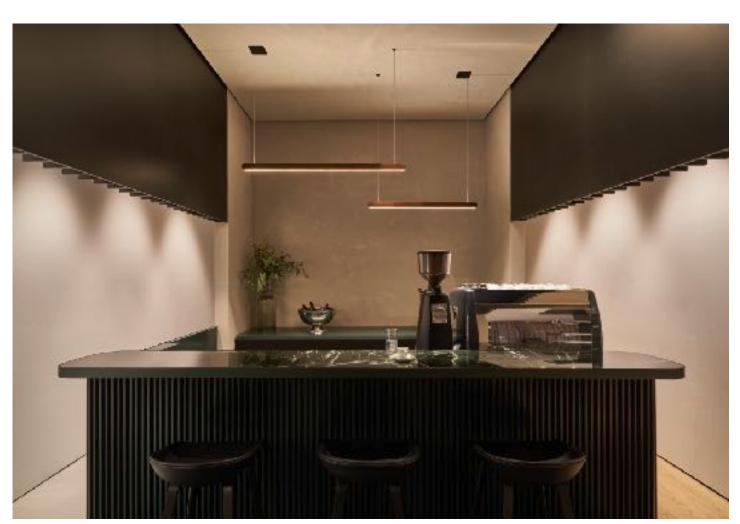
## image material - available in the image portal











#### data sheets

#### Occhio

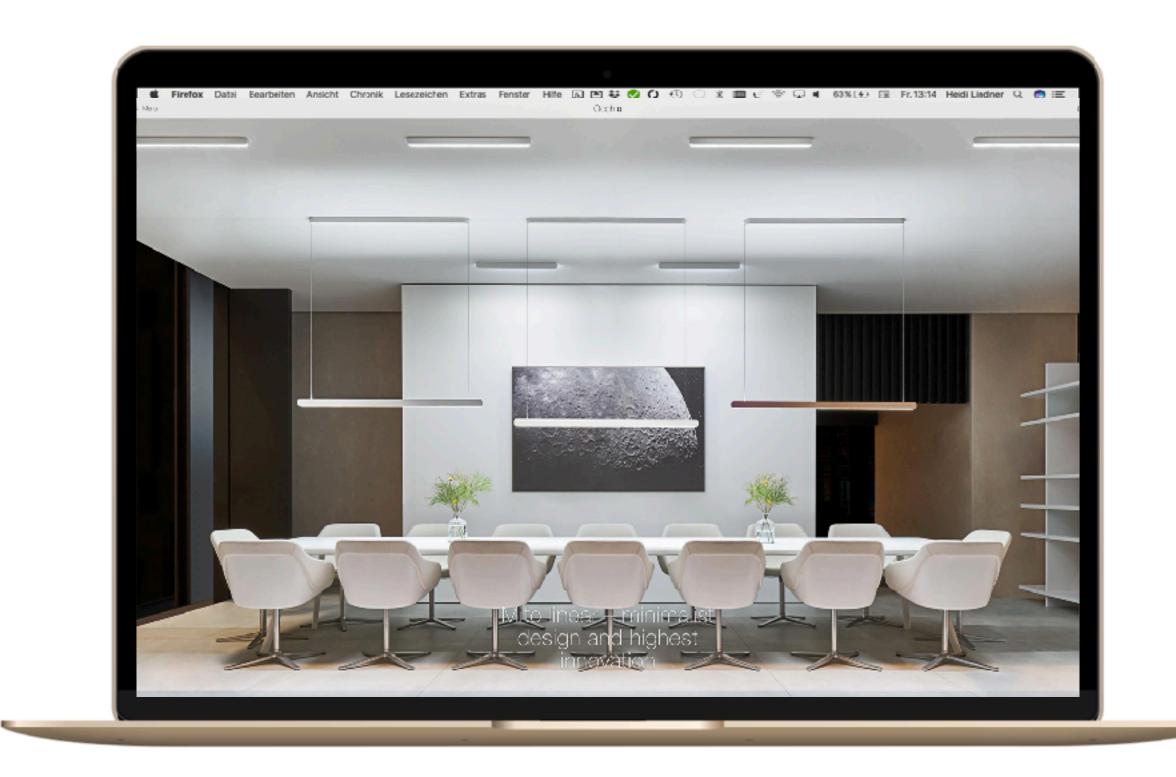
#### Occhi**o** Occhi**o** Occhi**o** Mito volo 140 flat lto 100 side. datasheet Linear LED suspended luminaire with double-sided light emission and length of 135 cm. There is a choice of two standing luminaire with double-sided light emission, height of 190 cm and swivel-mounted head for the celling light with single-sided light emission and length of 103.5 cm. With the sidelight (wallwash) wall surfaces. lighting effects, table (wide) for use over tables - wide light beam directed downwards and upwards, room framowl for ant at the table. The tilted luminaire unit positions the head over the table or counter/workstation. Symmetminated homogeneously without causing any glare. freely suspended luminaire lighting - concentrated light beam directed downwards, diffused light directed upwards. m for homogeneous lighting – wide, anti-glare light beam directed downwards and upwards. The maximum suspension length is 350 cm (can be adjusted during fitting). in integrated power supply unit and cover (optional) for mounting on plaster surfaces; connection to 200VAC. iode is available for Office applications: Measurement of ambient light by ambient sensor and automatic age. Dimmable via trailing-edge phase-out dimmer"; can alternatively be controlled via Occhie air or DVLI. tness according to the desired settings. The presence sensor of the luminaire allows switching by absence Version for hollow ceilings incl. power supply unit with embedded suspension wires and cover for fitting and inspectemperature can be preset (2700/3000/3500/4000K) or can be continuously controlled from 2700 to 4000K. ting the power supply unit. Gen be controlled via «touchless control» (on the head) and Godnio air or DAU; alternatively, dimmable via a trailing-edge phase out dimmer". Connection to 290 VAC mains voltage. The colour temperature can be continuously controlled via «touchless control» or Occhro air or DALI from 2700 to 4000 K or can be preset. plug-in power supply (converter) to 230 VAC / 50 Hz mains voltage, head can be removed for maintenance. on: Mito alto flat (40/70/100), Mito alto up (40/70/100), Mito alto side (40/70), Mito volo fix flat (100/140), er SDW, controlly/a - touchless control - (cesture control on the head) or ambient / presence sensor at the ar up (100/140), Mito volo fiz up (100/140), Mito volo fiz up midfeed (100/140) eactivated), via body sensor at the luminaire unit (can be deactivated) or with Occhio air. Other version: Mito alto flat (40/70/100), Mito alto up (40/70/100), Mito alto side (40/70/100), Mito valo flat (100), Mito volo var up (1007140), Mito volo fix up (1007140) Vito terra fix 1907/220, Mito terra varindl. power supply unit eble 001 offs of M.r. head aluminium, painted, anodised or PVD-costed steel, optical plastic technical data Milto voto 149 flat head aluminium, painted, anodised or PVO-coated steel, optical plastic head/body aluminium, painted, anedised or PVC-coated, optical plastic mer, 9500 mm (can be adjusted during litting) height setting power supply unit (it) 1 m — luminaire (g); 2 m of which 1,6 m are retrastable. > 50,000 hrs. rtune: LED average life time bronze, mett gald, rose gald, matt silver, mett white, matt black energy efficiency class bronze, mařt gold, sose gold, mařt silver, mařt white, suzří black mat alive, mett white, mut black high odor; CKI Na 95 cofor rendering indec Occhio -color tene - LED average life time >50,000 hrs 2700-4000 K cofor temperature average life time recommended use megy efficiency obsa high color; CRI Ra 65 via trailing-edge phasecut dimmer\*, Gooble sir or DAL color temperature tigh color; GRI Re 98 color temperature via - touchiese control- on the head (can be deactivated), via body-sensor on the permitted operating conditions max. 30°C for indoor use only laminaire body [pan be deadly decker with Godnie sir-For a list of compatible dimense, we wave excite defilie, as, halfing-etics planeaut dimens and Occide street combinable. \$80V AC760Hz pormitted eperating conditions — max. 80°C for indeed and only (€ № 🔲 🗵 🕬 💟 2018 11. Subject to errors and technical change. Occinio Contit. to errors and technical change. Occhic Gmbill bject to errors and technical change. Ooch b GnibH

Available at the partner portal or at the <u>occhio.de</u> download area.

## preview microsite

#### Occhio

A preview microsite with Mito linear is available via occhio.com/mito-linear



## print material - X book

#### Occhio



Attractive print material to be shared with your customers will be sent to you beginning of May.

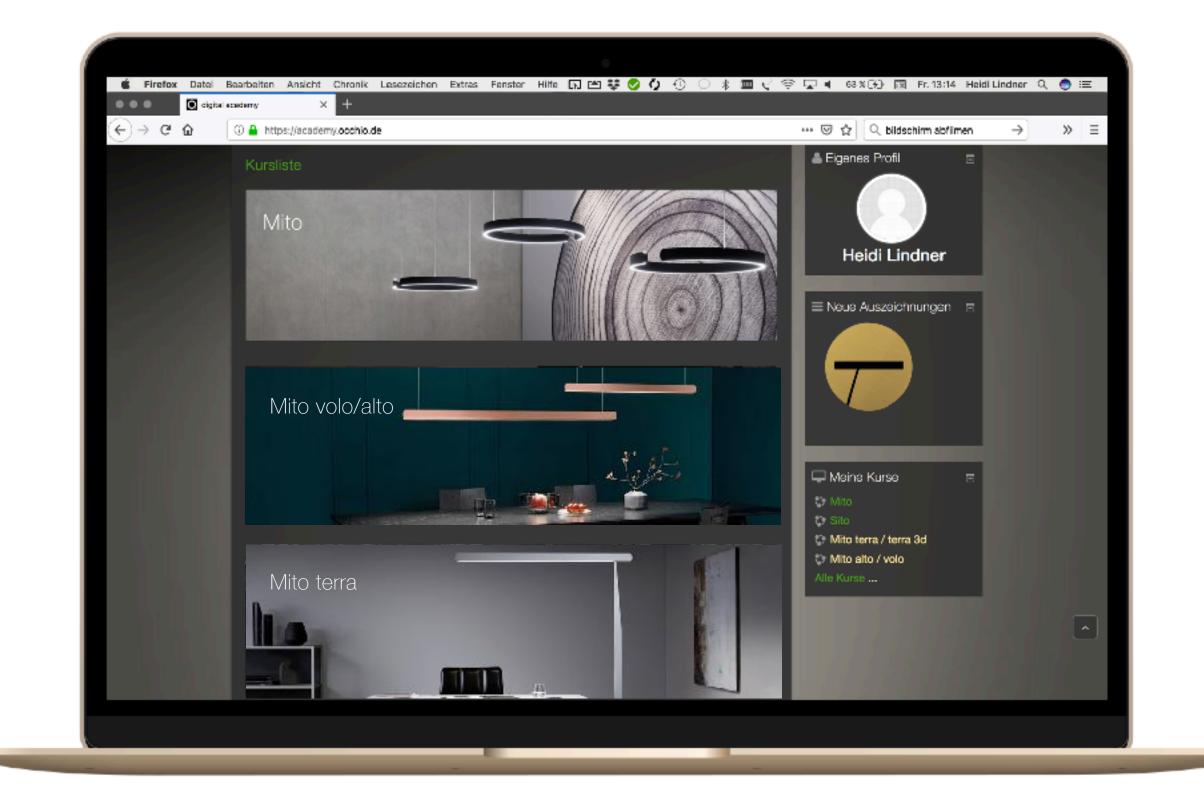
# academy

#### digital academy

#### Occhio

Join our new Mito linear courses of the Occhio academy digital and get to know Mito linear in detail: https://academy.occhio.com.

Or visit our Occhio academy events in Munich and Cologne.



# marketing

## marketing timing

Sept Nov July Aug Feb March April Oct May June Phase II Phase I

- DOS
- B2B configurator
- price overview
- data sheets
- image material
- print material
- microsite

- cooperation with Stylepark & Architonic
- update product book
- professionals mailing & newsletter
- professionals area at occhio.de
- social media
- local ads
- myOcchio
- pr & events

For our partners to sell and plan projects

Targeted activation of professionals like architects, interior designers, lighting designers and builders

#### Phase III

- B2C campaign
- newsletter
- social media
- press events
- windows
- local ads
- local mailing
- local events

addressing customers and professionals in the light season

-> SEPARATE INFORMATION FOLLOWS

